

Quarterly Statistics

Operational Statistics July 2000 – September 2000

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**Table 1a – Land title document receipt volume comparisons
July - September periods 1999 and 2000**

| | Transfers | | Mortgages | | Discharged Mortgages | | Others | | Total | | % Change |
|----------------|---------------|---------------|---------------|---------------|----------------------|---------------|---------------|---------------|----------------|----------------|---------------|
| | 1999 | 2000 | 1999 | 2000 | 1999 | 2000 | 1999 | 2000 | 1999 | 2000 | |
| North Auckland | 17,595 | 15,181 | 15,836 | 12,793 | 15,979 | 13,216 | 18,478 | 15,835 | 67,888 | 57,025 | -16.0% |
| South Auckland | 9,304 | 7,743 | 7,517 | 5,864 | 7,664 | 6,022 | 10,476 | 8,074 | 34,961 | 27,703 | -20.8% |
| Gisborne | 677 | 601 | 543 | 436 | 550 | 472 | 703 | 671 | 2,473 | 2,180 | -11.8% |
| Taranaki | 1,494 | 1,319 | 1,306 | 1,038 | 1,346 | 1,101 | 1,492 | 1,294 | 5,638 | 4,752 | -15.7% |
| Hawke's Bay | 2,123 | 2,009 | 1,663 | 1,487 | 1,664 | 1,555 | 2,409 | 2,099 | 7,859 | 7,150 | -9.0% |
| Wellington | 10,108 | 8,743 | 8,587 | 6,848 | 8,634 | 6,877 | 8,328 | 7,461 | 35,657 | 29,929 | -16.1% |
| Nelson | 1,486 | 1,319 | 1,119 | 833 | 1,114 | 897 | 1,667 | 1,739 | 5,386 | 4,788 | -11.1% |
| Marlborough | 918 | 805 | 634 | 563 | 686 | 589 | 1,303 | 1,183 | 3,541 | 3,140 | -11.3% |
| Westland | 259 | 264 | 195 | 171 | 187 | 173 | 435 | 362 | 1,076 | 970 | -9.9% |
| Canterbury | 7,047 | 6,243 | 6,301 | 5,123 | 6,115 | 5,034 | 9,277 | 7,306 | 28,740 | 23,706 | -17.5% |
| Otago | 2,928 | 2,750 | 2,092 | 2,222 | 2,165 | 1,967 | 3,243 | 2,210 | 10,428 | 9,149 | -12.3% |
| Southland | 1,249 | 1,314 | 804 | 822 | 870 | 933 | 1,186 | 1,085 | 4,109 | 4,154 | 1.1% |
| TOTAL | 55,188 | 48,291 | 46,597 | 38,200 | 46,974 | 38,836 | 58,997 | 49,319 | 207,756 | 174,646 | -15.9% |

During the July – September 2000 quarter, the volume of land title documents received nationally was nearly 16% lower than for the same period in 1999.

Southland experienced a small increase in the volume of documents received, but all other offices had lower intakes, ranging from 9% in Hawke's Bay to about 21% in South Auckland.

The national volume of documents received was lower for each of the nine months from January to September 2000 than for the corresponding months of 1999. The total volume received over the nine month period was nearly 14% lower than for the same period in 1999.

See Graph 1 for document receipts over the October 1999 – September 2000 year.

**Table 1b – Land title plan lodgements and new title issues comparisons
July - September periods 1999 and 2000**

| | Plans Lodged | | % Change | New Titles Issued | | % Change |
|----------------|--------------|-------|----------|-------------------|--------|----------|
| | 1999 | 2000 | | 1999 | 2000 | |
| North Auckland | 1,294 | 1,231 | -4.9% | 6,113 | 5,652 | -7.5% |
| South Auckland | 678 | 610 | -10.0% | 2,496 | 2,622 | 5.0% |
| Gisborne | 37 | 29 | -21.6% | 141 | 138 | -2.1% |
| Taranaki | 65 | 58 | -10.8% | 261 | 255 | -2.3% |
| Hawke's Bay | 110 | 120 | 9.1% | 460 | 276 | -40.0% |
| Wellington | 461 | 464 | 0.7% | 1,850 | 1,845 | -0.3% |
| Nelson | 97 | 118 | 21.6% | 315 | 428 | 35.9% |
| Marlborough | 98 | 91 | -7.1% | 237 | 255 | 7.6% |
| Westland | 24 | 11 | -54.2% | 127 | 103 | -18.9% |
| Canterbury | 525 | 436 | -17.0% | 1,720 | 1,719 | -0.1% |
| Otago | 153 | 148 | -3.3% | 484 | 543 | 12.2% |
| Southland | 46 | 35 | -23.9% | 178 | 155 | -12.9% |
| TOTAL | 3,588 | 3,351 | -6.6% | 14,382 | 13,991 | -2.7% |

Land title plan lodgements were 6.6% lower for the July – September 2000 quarter than for the same quarter in 1999. Of the larger volume offices, Canterbury stood out with 17% fewer lodgements.

Although land title document receipts nationally were 16% lower for the July – September 2000 quarter compared to the same period in 1999, new title issues were down by less than 3%.

Of the larger volume offices, North Auckland issued 7.5% fewer new titles, and South Auckland 5% more new titles. Wellington and Canterbury experienced very minor changes. Standing out among the smaller volume offices were Hawke's Bay with 40% fewer, and Nelson with 36% more new title issues.

See Graph 2 for title plan lodgements and new title issues over the October 1999 – September 2000 year.

**Table 2 –Land title search activity volume comparisons
July - September periods 1999 and 2000**

| | Title Searches | | % Change | Guaranteed Searches | | % Change | Document Searches | | % Change | Total Searches % Change |
|----------------|----------------|----------------|--------------|---------------------|---------------|---------------|-------------------|---------------|---------------|-------------------------|
| | 1999 | 2000 | | 1999 | 2000 | | 1999 | 2000 | | |
| North Auckland | 75,315 | 68,426 | -9.1% | 19,695 | 15,847 | -19.5% | 19,047 | 16,134 | -15.3% | -12.0% |
| South Auckland | 33,950 | 30,268 | -10.8% | 7,747 | 6,253 | -19.3% | 7,278 | 6,330 | -13.0% | -12.5% |
| Gisborne | 2,796 | 2,692 | -3.7% | 469 | 406 | -13.4% | 453 | 442 | -2.4% | -4.8% |
| Taranaki | 6,354 | 5,963 | -6.2% | 850 | 643 | -24.4% | 659 | 649 | -1.5% | -7.7% |
| Hawke's Bay | 8,752 | 8,205 | -6.3% | 1,895 | 1,456 | -23.2% | 1,420 | 1,522 | 7.2% | -7.3% |
| Wellington | 34,077 | 34,899 | 2.4% | 8,680 | 7,673 | -11.6% | 7,420 | 7,105 | -4.2% | -1.0% |
| Nelson | 5,723 | 5,666 | -1.0% | 1,138 | 1,120 | -1.6% | 1,490 | 1,563 | 4.9% | 0.0% |
| Marlborough | 4,309 | 3,399 | -21.1% | 700 | 617 | -11.9% | 1,514 | 790 | -47.8% | -26.3% |
| Westland | 2,038 | 1,533 | -24.8% | 175 | 192 | 9.7% | 504 | 288 | -42.9% | -25.9% |
| Canterbury | 30,508 | 25,788 | -15.5% | 6,772 | 5,920 | -12.6% | 9,634 | 7,291 | -24.3% | -16.9% |
| Otago | 14,089 | 10,260 | -27.2% | 1,973 | 1,579 | -20.0% | 2,624 | 2,004 | -23.6% | -25.9% |
| Southland | 5,586 | 5,451 | -2.4% | 795 | 753 | -5.3% | 636 | 624 | -1.9% | -2.7% |
| TOTAL | 223,497 | 202,550 | -9.4% | 50,889 | 42,459 | -16.6% | 52,679 | 44,742 | -15.1% | -11.4% |

Total search volumes for the July – September 2000 quarter were 11.4% lower than for the same quarter in 1999. Guaranteed searches were most affected, being nearly 17% lower.

Total volumes for the nine month period January – September 2000 were 8.4% lower than for the same period in 1999.

See Graph 1 for land title search volumes, and Graph 3 for guaranteed title and title document search volumes over the October 1999 – September 2000 year.

**Table 3 – Land title issue/re-issue performance
July - September 2000**

| | July | | | August | | | September | | |
|---------------------|------|------|------|--------|-----|------|-----------|-----|-----|
| | 10 | 12 | 15 | 10 | 12 | 15 | 10 | 12 | 15 |
| Standard (%) | 50% | 75% | 95% | 50% | 75% | 95% | 50% | 75% | 95% |
| North Auckland | 97% | 99% | 99% | 94% | 96% | 97% | 96% | 98% | 99% |
| South Auckland | 42% | 72% | 95% | 87% | 95% | 97% | 95% | 97% | 99% |
| Gisborne | 76% | 96% | 99% | 95% | 96% | 98% | 99% | 99% | 99% |
| Taranaki | 95% | 98% | 98% | 92% | 92% | 93% | 97% | 99% | 99% |
| Hawke's Bay | 99% | 99% | 100% | 97% | 98% | 100% | 95% | 97% | 98% |
| Wellington | 91% | 95% | 97% | 87% | 93% | 96% | 91% | 96% | 98% |
| Nelson | 72% | 75% | 93% | 84% | 89% | 95% | 77% | 77% | 81% |
| Marlborough | 98% | 100% | 100% | 94% | 98% | 100% | 74% | 83% | 96% |
| Westland | 99% | 99% | 99% | 88% | 91% | 98% | 83% | 85% | 85% |
| Canterbury | 91% | 93% | 94% | 92% | 96% | 100% | 94% | 97% | 99% |
| Otago | 21% | 23% | 61% | 27% | 29% | 32% | 32% | 36% | 44% |
| Southland | 95% | 97% | 99% | 99% | 99% | 99% | 92% | 92% | 97% |

As expected, Otago title issues/re-issues did not meet the timeliness standards during the July – September 2000 quarter as Landonline implementation continued. However, significant improvement is expected over the next quarter. With very few exceptions, all other offices met or exceeded the timeliness standards.

**Table 4 – Survey plan lodgements
July - September periods 1999 and 2000**

| | July | | % Change | August | | % Change | September | | % Change | % Change for Quarter |
|----------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|
| | 1999 | 2000 | | 1999 | 2000 | | 1999 | 2000 | | |
| North Auckland | 482 | 432 | -10.4% | 474 | 472 | -0.4% | 465 | 446 | -4.1% | -5.0% |
| South Auckland | 226 | 192 | -15.0% | 277 | 265 | -4.3% | 234 | 207 | -11.5% | -9.9% |
| Gisborne | 17 | 4 | -76.5% | 12 | 14 | 16.7% | 11 | 11 | 0.0% | -27.5% |
| Taranaki | 22 | 21 | -4.5% | 33 | 28 | -15.2% | 23 | 20 | -13.0% | -11.5% |
| Hawke's Bay | 41 | 41 | 0.0% | 51 | 48 | -5.9% | 45 | 55 | 22.2% | 5.1% |
| Wellington | 192 | 147 | -23.4% | 189 | 176 | -6.9% | 144 | 177 | 22.9% | -4.8% |
| Nelson | 44 | 46 | 4.5% | 33 | 44 | 33.3% | 31 | 45 | 45.2% | 25.0% |
| Marlborough | 34 | 27 | -20.6% | 39 | 24 | -38.5% | 35 | 41 | 17.1% | -14.8% |
| Westland | 6 | 4 | -33.3% | 12 | 8 | -33.3% | 12 | 7 | -41.7% | -36.7% |
| Canterbury | 188 | 148 | -21.3% | 188 | 164 | -12.8% | 181 | 148 | -18.2% | -17.4% |
| Otago | 55 | 57 | 3.6% | 54 | 69 | 27.8% | 62 | 46 | -25.8% | 0.6% |
| Southland | 20 | 16 | -20.0% | 22 | 15 | -31.8% | 11 | 18 | 63.6% | -7.5% |
| TOTAL | 1,327 | 1,135 | -14.5% | 1,384 | 1,327 | -4.1% | 1,254 | 1,221 | -2.6% | -7.1% |

Survey plan lodgements for the July – September 2000 quarter were down by just over 7% compared to the same quarter in 1999. Of the larger volume offices, Canterbury stood out with a decrease of more than 17% in plan lodgements.

See Graph 4 for survey plan lodgements and approvals over the October 1999 – September 2000 year.

**Table 5 – Survey plan volumes lodged by accredited and non-accredited surveyors
July - September 2000**

| | July | | | | August | | | | September | | | |
|----------------|------------|--------------|------------|--------------|--------------|--------------|------------|--------------|------------|--------------|------------|--------------|
| | Accd | % of Total | Non-Accd | % of Total | Accd | % of Total | Non-Accd | % of Total | Accd | % of Total | Non-Accd | % of Total |
| North Auckland | 270 | 62.5% | 162 | 37.5% | 312 | 66.1% | 160 | 33.9% | 277 | 62.1% | 169 | 37.9% |
| South Auckland | 174 | 90.6% | 18 | 9.4% | 239 | 90.2% | 26 | 9.8% | 182 | 87.9% | 25 | 12.1% |
| Gisborne | 4 | 100.0% | 0 | 0.0% | 14 | 100.0% | 0 | 0.0% | 10 | 90.9% | 1 | 9.1% |
| Taranaki | 16 | 76.2% | 5 | 23.8% | 21 | 75.0% | 7 | 25.0% | 14 | 70.0% | 6 | 30.0% |
| Hawke's Bay | 26 | 63.4% | 15 | 36.6% | 26 | 54.2% | 22 | 45.8% | 23 | 41.8% | 32 | 58.2% |
| Wellington | 103 | 70.1% | 44 | 29.9% | 141 | 80.1% | 35 | 19.9% | 140 | 79.1% | 37 | 20.9% |
| Nelson | 39 | 84.8% | 7 | 15.2% | 42 | 95.5% | 2 | 4.5% | 41 | 91.1% | 4 | 8.9% |
| Marlborough | 23 | 85.2% | 4 | 14.8% | 21 | 87.5% | 3 | 12.5% | 41 | 100.0% | 0 | 0.0% |
| Westland | 4 | 100.0% | 0 | 0.0% | 6 | 75.0% | 2 | 25.0% | 6 | 85.7% | 1 | 14.3% |
| Canterbury | 135 | 91.2% | 13 | 8.8% | 153 | 93.3% | 11 | 6.7% | 141 | 95.3% | 7 | 4.7% |
| Otago | 50 | 87.7% | 7 | 12.3% | 57 | 82.6% | 12 | 17.4% | 35 | 76.1% | 11 | 23.9% |
| Southland | 8 | 50.0% | 8 | 50.0% | 13 | 86.7% | 2 | 13.3% | 14 | 77.8% | 4 | 22.2% |
| TOTAL | 852 | 75.1% | 283 | 24.9% | 1,045 | 78.7% | 282 | 21.3% | 924 | 75.7% | 297 | 24.3% |

For each of the six months from March to September 2000, more than 75% of survey plans received were lodged by Accredited Surveyors. The figure peaked at 78.7% in August 2000.

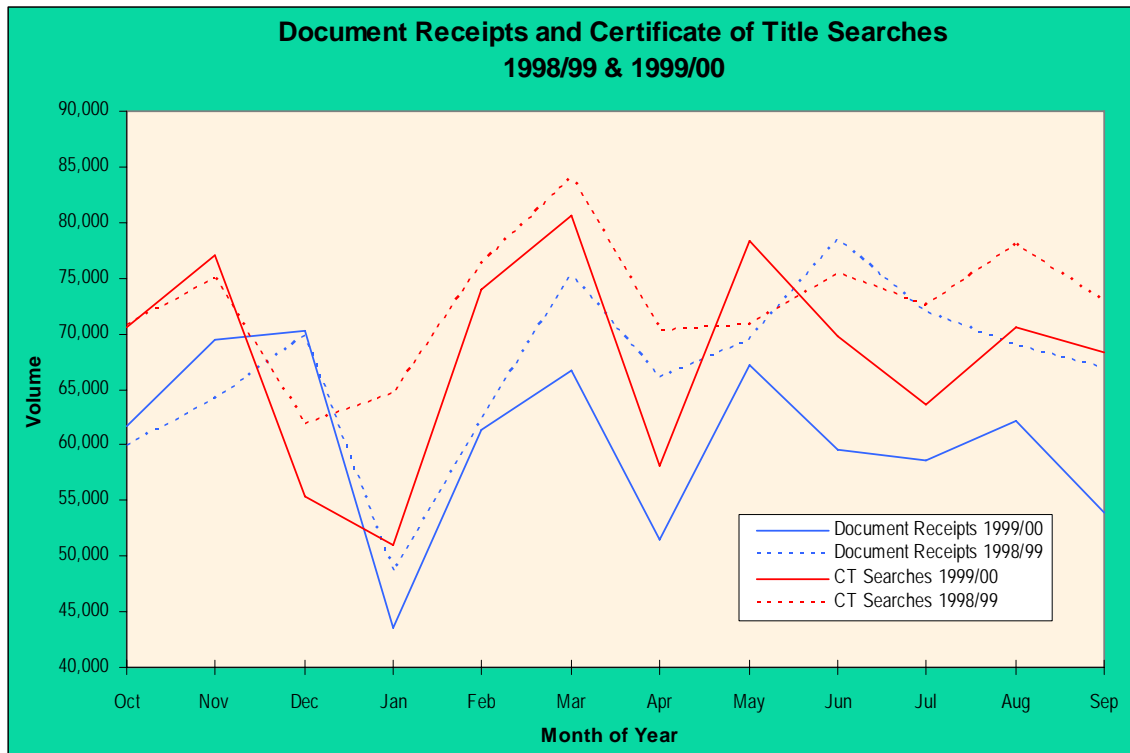
**Table 6 – Survey plan processing performance
July - September 2000**

| Standard | Accredited Surveyors | | | Non-accredited Surveyors | | |
|-----------------|----------------------------------|------------|------------|----------------------------------|------------|------------|
| | 90% processed in 10 working days | | | 90% processed in 20 working days | | |
| | July | August | September | July | August | September |
| North Auckland | 91% | 92% | 91% | 94% | 93% | 99% |
| South Auckland | 99% | 98% | 99% | 100% | 100% | 77% |
| Gisborne | 83% | 100% | 100% | 75% | 100% | 100% |
| Taranaki | 100% | 92% | 100% | 100% | 100% | 100% |
| Hawke's Bay | 100% | 100% | 100% | 100% | 100% | 94% |
| Wellington | 43% | 93% | 97% | 70% | 88% | 100% |
| Nelson | 100% | 100% | 100% | 100% | 100% | 100% |
| Marlborough | 100% | 100% | 100% | 100% | 100% | 100% |
| Westland | 100% | 100% | 100% | 100% | 100% | 100% |
| Canterbury | 96% | 96% | 86% | 100% | 100% | 93% |
| Otago | 30% | 44% | 33% | 54% | 50% | 53% |
| Southland | 100% | 100% | 100% | 100% | 100% | 100% |
| NATIONAL | 85% | 93% | 87% | 92% | 92% | 92% |

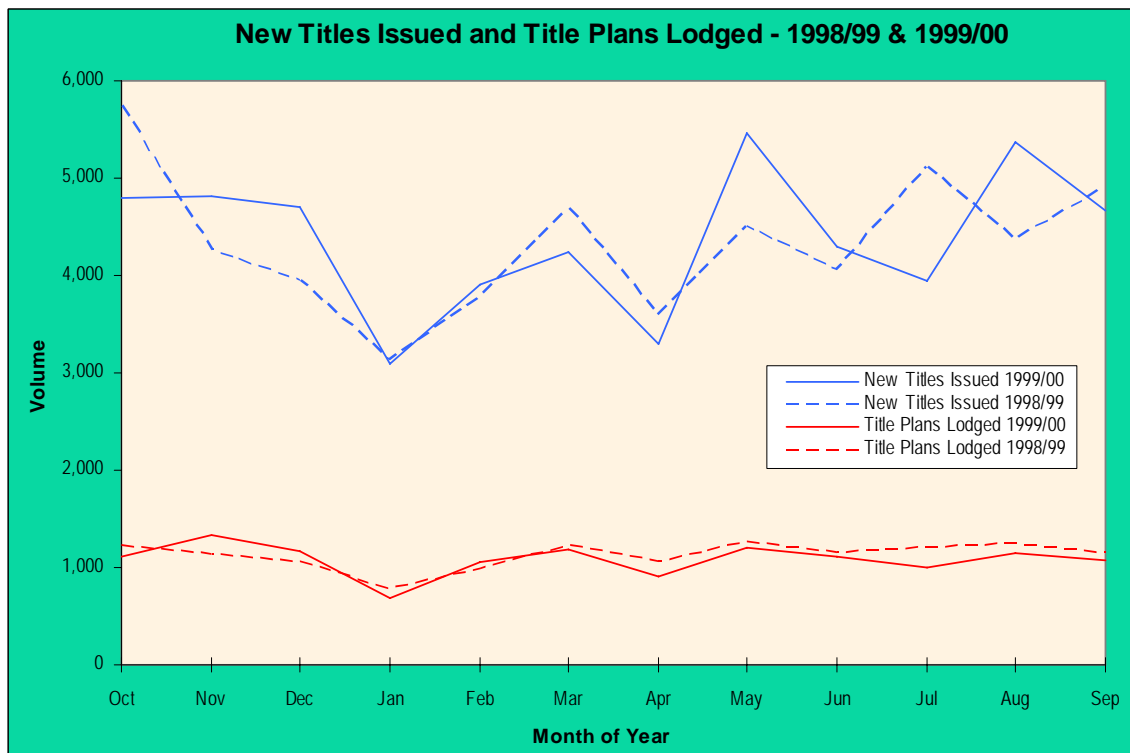
Note: The national performance is based on total plans processed - not on average individual office performance

As expected, Otago plan processing times were outside the standards throughout the quarter as Landonline implementation progressed. As with the issue/re-issue of land titles, plan processing timeliness is expected to improve significantly during the next quarter.

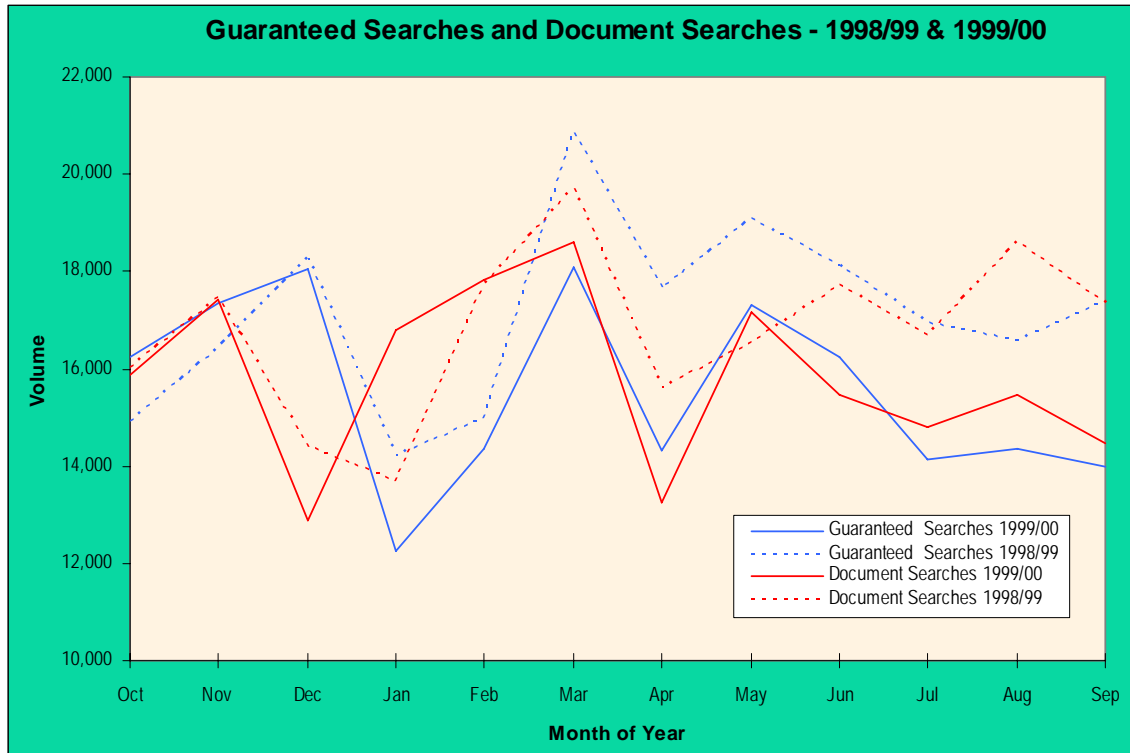
Graph 1



Graph 2



Graph 3



Graph 4

